

*Modern Real Estate Practice in Illinois, 6<sup>th</sup> Edition*  
**Filmore W. Galaty, Wellington J. Allaway, Robert C. Kyle**  
**Laurie MacDougal, Consulting Editor**

**Chapter 3 Review Quiz**

1. The foremost consideration in the purchase of a home is its affordability. What is the second?
  - a. Construction specifications
  - b. The age of the improvements
  - c. The location of the property
  - d. The landscaping and exterior
  
2. The real cost of owning a home includes certain costs or expenses that many people overlook. Which of the following is *NOT* such a cost expense of home ownership?
  - a. the income lost on cash invested in the home.
  - b. the interest paid on borrowed capital.
  - c. maintenance and repair expenses.
  - d. personal property taxes.
  
3. Most homeowner's insurance policies contain which of the following clauses?
  - a. A property improvement clause
  - b. A coinsurance clause
  - c. A co-ownership clause
  - d. A property devaluation clause
  
4. The Levines sold their vacation home for \$188,000. If they made a profit of 10 percent, what was the original cost of their property?
  - a. \$169,200.
  - b. \$179,000.
  - c. \$179,200.
  - d. \$170,900.

5. In the event that a homeowner's insurance policy provides coverage for less than 80 percent of the full replacement cost of the dwelling, then the loss of the residence will be settled for:
  - a. the market value of the property less the land value.
  - b. the lowest repaid bid.
  - c. either the actual cash value or the prorated repair cost.
  - d. the total replacement cost.
  
6. Which of the following types of development combines office space, stores, and residential units in a single, vertical community?
  - a. Mixed-use development
  - b. Manufactured housing park
  - c. Planned unit development
  - d. Time-share community
  
7. Under the provisions of the 1997 Taxpayer Relief Act exclusion, what is the maximum allowable gain that may be claimed as tax-exempt by a couple filing jointly?
  - a. \$125,000
  - b. \$250,000
  - c. \$400,000
  - d. \$500,000
  
8. A basic homeowner's insurance policy does *NOT* protect against
  - a. fire and lightening.
  - b. earthquake and volcanic action.
  - c. windstorm and hail.
  - d. water damage due to faulty plumbing.
  
9. Federal income tax regulations allow a homeowner to reduce his or her annual taxable income by amounts paid for
  - a. repairs and maintenance.
  - b. hazard insurance premiums.
  - c. real estate taxes.
  - d. mortgage payment.

10. A borrower applied for a 30-year loan instead of a 25-year loan, in this situation, which of the following is true?
- a. The borrower must have at least a twenty-five percent down payment to negotiate a 30-year loan.
  - b. The longer term mortgage will result in lower monthly payments.
  - c. The borrower can only secure a 30-year mortgage if the borrower is purchasing a second home.
  - d. The longer the term of the mortgage, the lower the interest rate.
11. A homeowner who wishes coverage greater than fire and extended coverage may choose a homeowner's policy that will protect personal property and following additional risk?
- a. Hurricane
  - b. War or nuclear explosion
  - c. Liability coverage
  - d. Volcanic eruption
12. Mr. and Mrs. Horton have been living in their condominium at the shore for the past 4 years and leasing to a tenant the house that they bought 25 years ago. If they sell their house, how much of the capital gain will be taxable?
- a. 0 percent
  - b. 40 percent
  - c. 50 percent
  - d. 100 percent
13. The value that an owner has in the property that exceeds the amount of the mortgage debt is called
- a. equality.
  - b. escrow.
  - c. surplus.
  - d. equity.

14. Margie listed her real estate for sale at \$100,000. If her cost was 80 percent of the listing price, what will her percentage of profit be when her real estate is sold for the listing price?
- a. 10 percent
  - b. 15 percent
  - c. 20 percent
  - d. 25 percent
15. The philosophy behind an exchange is
- a. Income tax should not apply as long as a real estate investment remains intact
  - b. A personal residence qualifies for tax deferment
  - c. Increase depreciation deductions
  - d. Marital rights need not be released