

Salesperson Pre-License
Course Syllabus

Session	Date	Chapter
1		<i>Syllabus Review, Course Overview and Objectives, Text and Study Materials Overview, State Examination Overview, Chapter 1 - The Real Estate Business Chapter 3 - Concepts of Home Ownership Chapter 2 - Real Property and the Law</i>
2		<i>Chapter 5 - Real Estate Brokerage Chapter 4 - Real Estate Agency Mathematics</i>
3		<i>Chapter 21 - Fair Housing Chapter 6 - Broker Employment Contracts Mathematics</i>
4		<i>Chapter 11 – Real Estate Contracts Chapter 17 - Leases Mathematics</i>
5		50 Question Examination <i>Chapter 17 - Leases Chapter 18 - Property Management</i>
6		<i>Chapter 8 - Forms of Real Estate Ownership Chapter 7 - Interests in Real Estate</i>
7		<i>Chapter 7 - Interests in Real Estate Chapter 10 - Real Estate Taxes and Other Liens</i>
8		<i>Chapter 20 - Land Controls and Property Development Chapter 22 - Environmental Issues Chapter 9 - Legal Descriptions</i>
9		<i>Chapter 13 - Title Records Chapter 12 - Transfer of Title</i>
10		50 Question Examination <i>Chapter 23 - Closing the Real Estate Transaction</i>
11		<i>Chapter 15 - Real Estate Financing – Principles</i>
12		<i>Chapter 16 - Real Estate Financing: Practice</i>
13		<i>Chapter 19 - Appraisal</i>
14		<i>Chapter 14 - Illinois License Laws (Illinois Real Estate License Act of 2000)</i>
15		150 Question Final Examination

GENERAL INFORMATION

Typically, you must be at least 21 years of age to take the Illinois Salesperson Licensing Examination.

STUDENTS SEEKING LICENSING MUST COMPLY WITH THE REQUIRED ATTENDANCE OBLIGATIONS AND MUST ACHIEVE A MINIMUM SCORE OF 75% ON THE FINAL EXAMINATION TO RECEIVE CREDIT. Students who plan to take the State License Exam will need a Uniform Real Estate Transcript of successful course completion.

The state examination is administered by Applied Measurement Professionals, Inc. (www.goamp.com or 1-800-345-6559). The student must pass both the national and Illinois portions of the exam independently with a score of 75% or better in order to become licensed.

The Illinois Dept. of Professional Regulation, Division of Banks and Real Estate website is <http://www.obre.state.il.us/default2.htm>

The instructor reserves the right to adjust this course syllabus as needed.